



April 11, 2016

Letter of Intent for City of Boston

Subject: Verizon - Smart City Vision Zero POC, Mass Avenue

On behalf of Verizon, I am pleased to provide this letter of intent confirming recent conversations between Verizon and the City of Boston regarding potential opportunities for us to enter into a business relationship involving Verizon's Smart Cities and IOT technologies, and our mutual intent to further explore such opportunities towards entering into a definitive agreement for Verizon to provide a proof of concept for the City of Boston as further described below.

#### Objectives

The City of Boston and Verizon intend to collaborate on a proof of concept project that will showcase the innovative spirit of Boston along with Verizon Smart Cities and IoT technologies.

The initial phase of this collaboration will feature Verizon Intelligent Traffic Management solutions intended to reduce congestion and improve safety on the streets of Boston. These solutions may include one or more of the following technologies

- Transit Signal Priority
- Real Time Traffic Data monitoring
- Bicycle lane detection
- Advanced traffic data collection and analytics

Verizon will look to integrate all deployed solutions into the Verizon ThingSpace IoT platform. The intent of this deployment will be to provide data integration and analytics via a single interface.

Specific solutions, locations and timelines will be jointly determined by Verizon and the City of Boston. Locations may include but are not limited to the Mass Ave. corridor and the Seaport District.

#### Project Resources

Verizon and the City of Boston agree to mutually provide resources necessary to support this collaboration in such a manner as to ensure a fair and accurate evaluation of the Verizon Smart Cities offerings as well as their impact on the City of Boston.

#### Definitive Agreement

Verizon and the City of Boston agree that this letter of intent is non-binding and that neither party is obligated to enter into a definitive agreement regarding the initiatives described herein. Should the parties agree to move forward with any proof of concept or other Smart Cities or IOT-related services, it is agreed that it will be necessary to enter into a mutually agreed upon, definitive agreement providing specific details and appropriate terms and conditions regarding each parties rights and responsibilities. Any such definitive agreement will be entered into in accordance with all applicable procurement laws and regulations.

If this letter of intent is acceptable to the City of Boston, please have your duly authorized representative countersign below where indicated.

Sincerely,

Dan Feldman  
Director - IoT/Smart Cities  
VERIZON - Product & New Business Development

ACCEPTED AND AGREED TO ON BEHALF OF THE CITY OF BOSTON:

Signature:  \_\_\_\_\_

Name: Jascha Franklin-Hodge

Title: Chief Information Officer

Date: 2016-04-11